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To: Clients and Friends

From: Peter B. Idziak

Subject: Federal Banking Agencies Clarify Expectations for the Use of Property Evaluations

On March 4, 2016, the Federal Reserve Board, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency (the "Agencies") issued an *Interagency Advisory on Use of Evaluations in Real-Estate Related Financial Transactions* (SR 16-5, <u>click here</u>), which applies to all state member banks, bank holding companies, and nonbank subsidiaries of bank holding companies, regardless of the asset size of the supervised institution. The advisory clarifies the circumstances under which the use of an evaluation, as opposed to a full USPAP appraisal, in the underwriting of a real estate-related financial transaction complies with the Agencies' real estate appraisal regulations (Board: 12 CFR 208, subpart E and 12 CFR 225, subpart G; FDIC: 12 CFR 323; and OCC: 12 CFR 34, subpart C) and the *Interagency Appraisal and Evaluation Guidelines*, <u>click here</u>, (the "Appraisal Regulations").

The advisory clarifies that under the Appraisal Regulations, the following transaction types do not require a full USPAP appraisal, but do require an evaluation:

- Transactions where the "transaction value" (generally the loan amount) is \$250,000 or less and no other regulation requires an appraisal (e.g., higher-priced mortgages under TILA);
- Certain renewals, refinances, or other transactions involving existing extensions of credit; and
- Real estate-secured business loans with a transaction value of \$1,000,000 or less and when the sale of, or rental income derived from, real estate is not the primary source of repayment for the loan.

The Agencies do caution that there may be instances when a financial institution finds it prudent or necessary to obtain and appraisal, even if not required by the Appraisal Regulations.

Finally, the advisory clarifies that the Appraisal Regulations also require that:

- The evaluation preparer be knowledgeable, competent, and independent of the transaction and the loan production function of the institution, but do not require the preparer to be a licensed or state-certified appraiser;
- The preparer may consider one or more valuation approaches to estimate the market value of the property, but the approach or approaches used in an evaluation should be appropriate to the property being valued; and
- The evaluation contains sufficient information to allow a reader to understand the analysis that was performed to support the value conclusion and the institution's decision to engage in the transaction.

We advise you to read the full advisory for more information.

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